



NEO Network™ Conclave

TUESDAY, 17 SEPTEMBER

18:30-21:00 Happy Hour & Welcome Dinner

WEDNESDAY, 18 SEPTEMBER

9:00-9:30 Welcome and Introductions – *NEO Network Team*

9:30-10:15 Current State of Renewable Energy Procurement – *John Hoekstra, Schneider Electric*
Review global and regional trends in the renewable energy markets and the key technologies and instruments available to corporates for achieving sustainability goals.

10:15-11:00 Experiences in the Australian Market – *Jamie Catt, Schneider Electric*
Explore current trends in renewable energy market prices and purchasing contract conditions and what it means for your organization.

11:00-11:30 Coffee Break

11:30-13:00 Renewable Energy 2020 Industry Growth: A Solutions Provider's Perspective
Anil Nangia, Vena Energy | Catrina McLeod, ESCO Pacific | Dean Travers, ENGIE | Jeff Nitsch, Acciona | Liam Ried, FRV | Shaun Scallan, Planet Ark - moderated by Kirk Lawrence, Schneider Electric
Join industry-leading solutions providers in exploring changes they're seeing in the marketplace and how corporations can advance the pace of renewable energy growth.

13:00-14:00 Lunch

14:00-15:00 Renewable Energy and Sustainability Reporting – *Jamie Catt, Schneider Electric*
Review the main sustainability drivers and strategic approaches to corporate procurement of renewables, with a focus on best practices for target setting and reporting.

15:00-16:45 Around the World in 45 Minutes: Global Markets to Consider – *Jim Stanway, Schneider Electric*
Explore key global markets to learn which geographies are best for renewable energy procurement.

18:00-22:00 Group Cooking Experience:
Eat what you cook, guided by some of Australia's leading chefs.



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THURSDAY, 19 SEPTEMBER

- 9:00-9:45 Energy Market Implications for Renewable Energy Procurement – *Lisa Zembrodt, Schneider Electric*
Examine recent dynamics in the current wholesale energy market and understand the potential risks and opportunities for renewables procurement.
- 9:45-10:30 PPA Negotiation and Risk Mitigation – *Mariette Barnard, Schneider Electric*
Review best practices in PPA contract negotiation and explore how your organization can mitigate risks to ensure you're getting the best project.
- 10:30-11:00 Coffee Break
- 11:00-12:00 Accounting for PPAs - *Juan Enrique Arreola, Chatham Financial*
Understand the most important accounting considerations and best practices when reviewing PPA contracts.
- 12:00-12:45 Distributed Generation – *Stuart Macfarlane, Schneider Electric*
Explore opportunities for onsite renewables and dig into client case studies to explore lessons learned from organizations like yours.
- 12:45-13:00 Closing Notes – *Jim Stanway, NEO Network*
- 13:00 Lunch